



DAC



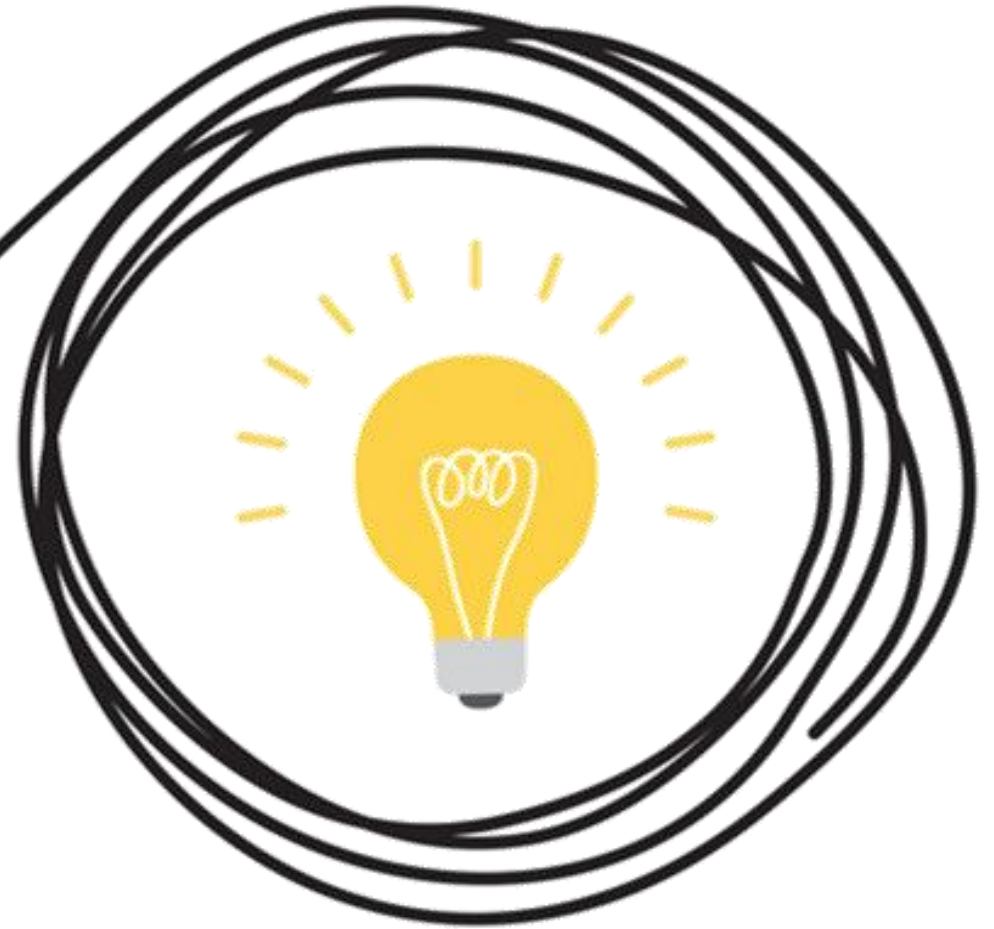
Targeted support for  
automotive sector

# Business Recovery:

## COVID-19

Responding to  
**COVID-19 is messy**

→ **We simplified it**



# Supporting manufacturers mitigate the **largest risks facing their business**

1. **Market Demand** - Start with understanding your demand outlook with support from relevant sector data
2. **Profit & Cash Flow** - Scenario plan your profit and cash flow based on demand projections, then use tools to identify appropriate areas for cost optimisation
3. **Health, Safety & Morale** - Put your people first through world class health & safety procedures and actively boosting morale and employee engagement
4. **Production & Operations** - Drive productivity to improve efficiencies and optimise your workforce potential
5. **Supply Chain** - Increase supply chain visibility and mitigate associated domestic and international supply risks

A simple, market-driven  
**risk response programme**

**01** *Market Demand*



**02** *Finance*



**03** *People, Health & Safety*



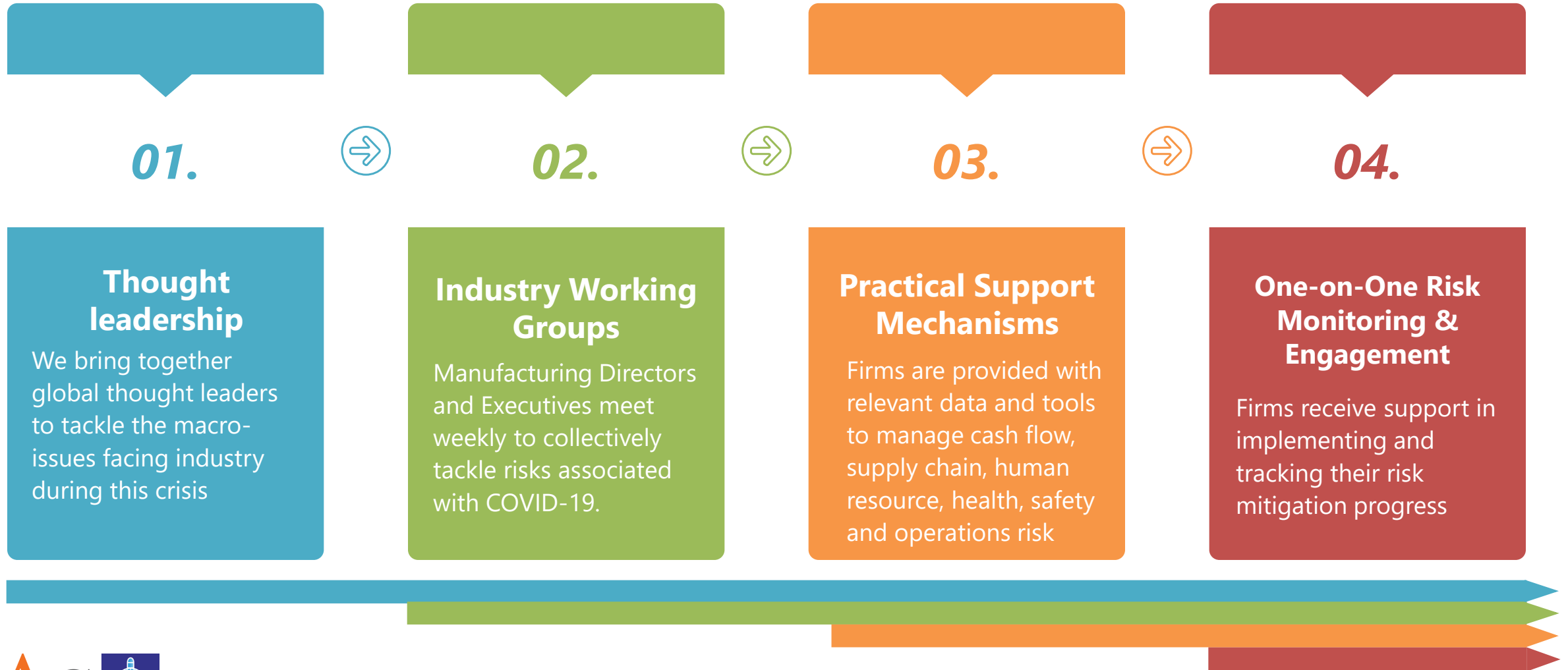
**04** *Production*



**05** *Supply Chain*



# Providing support to manufacturers from Day 0 to Day 180 of the crisis



# Informed by comprehensive data and tools

Topic	Support Tool
(1) COVID-19 Funding Opportunities for the SA Manufacturing Sector	Summarised report providing all current information related to public and private Covid-19 funding, and application processes.
(2) COVID-19 Risk Management Tool: Assess your risk, identify areas requiring intervention, implement best practice procedures	Excel Risk Tool: Enables understanding of the firm's risk profile and key areas of risk for business protection
(3) COVID-19 Generic Company Procedure	Customisable Word files: up to date health and safety information, policies and documents for adoption or adaption by firms
(4) Visual Standard Operation Procedures (SOPs)	Customisable PowerPoint files to support shop-floor training and visual management
(5) Health & Safety Supplier Database	List of local suppliers for sanitisers, masks, thermometers & other PPE
(6) COVID-19 Cash Flow Modelling Tool: Identify & quantify potential cash-flow scenarios	Excel Financial Model: Manage and improve cash flow, and understand and plan for future demand and uncertainty
(7) COVID-19 Business continuity: Responsible Restructuring: Management Guidelines for Cost Optimisation and Industrial Relations	Eighteen solutions to effectively and responsibly manage manufacturing costs
(8) VPM and Production Manager Checklists for Business Continuity	Visual performance management, checklists and trackers to ensure continued high levels of productivity
(9) Supply chain risk modelling tool	Map supply chain risk, understand status of priority orders and pinpoint blockages in orders

# Contact Us

 [DAC@bmanalysts.com](mailto:DAC@bmanalysts.com)

 031 764 6100

 Bellevue Campus, Kloof